



MANUFACTURING INDUSTRY

REAL-TIME INDUSTRY SUMMARY

SEPTEMBER 2024

2023 STATEWIDE LABOR ANALYSIS

There were over 50,000 online job postings for the Manufacturing industry from January 2023 to December 2023. The top occupation was *Laborers and Freight, Stock, and Material Movers*, which made up 3.2 percent of total industry job postings for the time period.

The employers postings were **Boeing, Honeywell International, MFA Inc., Johnson & Johnson, and Ford.**

TOP ONLINE JOB POSTINGS

SOC Code	Description	Percent of total industry postings	Average Annual Wage
Now- requires short-term on-the-job training, little to no experience, and/or a high school diploma			
53-7062	Laborers & Freight, Stock, & Material Movers, Hand	3.2%	\$38,520 ★
43-4051	Customer Service Representatives	1.5%	\$43,280 ★
43-5071	Shipping, Receiving, & Inventory Clerks	1.2%	\$40,840
53-7051	Industrial Truck & Tractor Operators	1.1%	\$44,370
43-6014	Secretaries & Administrative Assistants	0.7%	\$40,980
Next- requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate-to long-term training			
51-9199	Production Workers, All Other	2.4%	\$42,120
49-9071	Maintenance & Repair Workers, General	2.3%	\$48,080 ★
51-1011	First-Line Supervisors of Production & Operating Workers	2.2%	\$67,880
41-4012	Sales Representatives, Wholesale & Manufacturing	2.0%	\$74,090
53-3032	Heavy & Tractor-Trailer Truck Drivers	0.0%	\$53,440 ★
Later- requires a bachelor's degree or higher			
15-1252	Software Developers	3.0%	\$107,980 ★
15-1299	Computer Occupations, All Other	2.4%	\$97,140
17-2112	Industrial Engineers	2.2%	\$99,270
41-4011	Sales Representatives, Technical & Scientific Products	1.7%	\$93,980
11-2022	Sales Managers	1.6%	\$130,680

★ Denotes the top 10 occupations by total number of projected openings from 2022-2032 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state, there are numerous programs in many locations that train for occupations in the Manufacturing industry. To find degree and certificate programs at an educational institution near you, visit [MoSCORES](#), a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Manufacturing occupations in Missouri. Visit [Apprenticeship Missouri](#) for more information.

TOP ONLINE JOB POSTINGS

TOP 10 COMMON SKILLS

Communication
Management
Operations
Leadership
Customer Service
Sales
Problem Solving
Detail Oriented
Troubleshooting (Problem Solving)
Microsoft Excel

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Several soft skills, such as communication, leadership, and customer service, ranked in the top 10 common skills. Communication skills were found in 38 percent of total Manufacturing job postings.

TOP 10 SPECIALIZED SKILLS

Project Management
Computer Science
Forklift Truck Operation
Warehousing
Export Control
Chemistry
Auditing
Marketing
Process Improvement
Physics

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Top requested specialized skills included project management, computer science, and forklift truck operation.

TOP 10 SOFTWARE SKILLS

SAP Applications
Operating Systems
Python (Programming Language)
C (Programming Language)
C++ (Programming Language)
AutoCAD
SQL (Programming Language)
Salesforce
Software Systems
Spreadsheets

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Microsoft Office and its products, such as Word, Excel, PowerPoint, and Access, are the most requested software skills across all industries. Other skills requested in the Manufacturing industry include SAP, operating systems, and Python.

TOP 10 QUALIFICATIONS

Valid Driver's License
Security Clearance
Secret Clearance
Master of Business Administration (MBA)
Forklift Certification
CDL Class A License
Commercial Driver's License (CDL)
Project Management Professional Certification
Top Secret-Sensitive Compartmented Information (TS/SCI Clearance)
Top Secret Clearance

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The top requested qualification was Driver's License, followed by Security Clearances, and Master of Business Administration.

Sources:

- LightCast™
- U.S. Bureau of Labor Statistics, Division of Occupational Employment and Wage Statistics, 2023
- 2022-2032 Employment Projections published by Missouri Economic Research and Workforce Information Center (MERIC), 2024

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